

Live-Online Training Calendar 2019 1ST Quarter Calendar

January

S	M	T	W	T	F	S
						5
6	7	8	9	10	11	12
13	14	15	16	17	18	19
20	21	22	23	24	25	26
27	28	29	30	31		

February

S	M	T	W	T	F	S
					1	2
3	4	5	6	7	8	9
10	11	12	13	14	15	16
17	18	19	20	21	22	23
24	25	26	27	28		

March


S	M	T	W	T	F	S
					1	2
3	4	5	6	7	8	9
10	11	12	13	14	15	16
17	18	19	20	21	22	23
24/31	25	26	27	28	29	30


ACCESS YOUR TRAINING SITE


Login to www.yourpersonaluniversity.com

Learning Toolbox

Available on your Personal Education Plan as you log in:

 Click the Play button to attend class, retrieve Dial-in # and passcode

 Access course workbooks

 Use your RSVP calendar to remind you when courses are being offered

Things to Know Before Attending

- No pre-registration
- Access class up to 15 minutes before the scheduled time
- **Classes are closed 1 minute after the scheduled time**
- If you leave class prior to the facilitator closing the course, you will not receive credit for attending

SERIES LEGEND

Business Development	Leadership Development
e-Strategies	Service Development
Road to the Sale	Selling in the Service Lane
BD for Managers	Leasing Presentation
F & I	Coaching

Schedule Information	Monday and Wednesday	Tuesday and Thursday																																																																																																																														
<p>There are 8 courses(101-108) in every Series. The live courses are approximately 25 minutes with a 5 min Q&A period.</p> <p>You create your own schedule to attend. You do not have to start over if you are unable to complete the courses within the scheduled week.</p> <p>Always refer to the Series calendar for specific schedule information.</p>	<table border="1"> <thead> <tr> <th>#</th> <th>NDT</th> <th>AT</th> <th>ET</th> <th>CT</th> <th>MT</th> <th>PT</th> </tr> </thead> <tbody> <tr><td>101</td><td>11:00a</td><td>10:30a</td><td>9:30a</td><td>8:30a</td><td>7:30a</td><td>6:30a</td></tr> <tr><td>102</td><td>12:00p</td><td>11:30a</td><td>10:30a</td><td>9:30a</td><td>8:30a</td><td>7:30a</td></tr> <tr><td>103</td><td>1:00p</td><td>12:30p</td><td>11:30a</td><td>10:30a</td><td>9:30a</td><td>8:30a</td></tr> <tr><td>104</td><td>2:00p</td><td>1:30p</td><td>12:30p</td><td>11:30a</td><td>10:30a</td><td>9:30a</td></tr> <tr><td>105</td><td>4:00p</td><td>3:30p</td><td>2:30p</td><td>1:30p</td><td>12:30p</td><td>11:30a</td></tr> <tr><td>106</td><td>5:00p</td><td>4:30p</td><td>3:30p</td><td>2:30p</td><td>1:30p</td><td>12:30p</td></tr> <tr><td>107</td><td>6:00p</td><td>5:30p</td><td>4:30p</td><td>3:30p</td><td>2:30p</td><td>1:30p</td></tr> <tr><td>108</td><td>7:00p</td><td>6:30p</td><td>5:30p</td><td>4:30p</td><td>3:30p</td><td>2:30p</td></tr> </tbody> </table>	#	NDT	AT	ET	CT	MT	PT	101	11:00a	10:30a	9:30a	8:30a	7:30a	6:30a	102	12:00p	11:30a	10:30a	9:30a	8:30a	7:30a	103	1:00p	12:30p	11:30a	10:30a	9:30a	8:30a	104	2:00p	1:30p	12:30p	11:30a	10:30a	9:30a	105	4:00p	3:30p	2:30p	1:30p	12:30p	11:30a	106	5:00p	4:30p	3:30p	2:30p	1:30p	12:30p	107	6:00p	5:30p	4:30p	3:30p	2:30p	1:30p	108	7:00p	6:30p	5:30p	4:30p	3:30p	2:30p	<table border="1"> <thead> <tr> <th>#</th> <th>NDT</th> <th>AT</th> <th>ET</th> <th>CT</th> <th>MT</th> <th>PT</th> </tr> </thead> <tbody> <tr><td>105</td><td>11:00a</td><td>10:30a</td><td>9:30a</td><td>8:30a</td><td>7:30a</td><td>6:30a</td></tr> <tr><td>106</td><td>12:00p</td><td>11:30a</td><td>10:30a</td><td>9:30a</td><td>8:30a</td><td>7:30a</td></tr> <tr><td>107</td><td>1:00p</td><td>12:30p</td><td>11:30a</td><td>10:30a</td><td>9:30a</td><td>8:30a</td></tr> <tr><td>108</td><td>2:00p</td><td>1:30p</td><td>12:30p</td><td>11:30a</td><td>10:30a</td><td>9:30a</td></tr> <tr><td>101</td><td>4:00p</td><td>3:30p</td><td>2:30p</td><td>1:30p</td><td>12:30p</td><td>11:30a</td></tr> <tr><td>102</td><td>5:00p</td><td>4:30p</td><td>3:30p</td><td>2:30p</td><td>1:30p</td><td>12:30p</td></tr> <tr><td>103</td><td>6:00p</td><td>5:30p</td><td>4:30p</td><td>3:30p</td><td>2:30p</td><td>1:30p</td></tr> <tr><td>104</td><td>7:00p</td><td>6:30p</td><td>5:30p</td><td>4:30p</td><td>3:30p</td><td>2:30p</td></tr> </tbody> </table>	#	NDT	AT	ET	CT	MT	PT	105	11:00a	10:30a	9:30a	8:30a	7:30a	6:30a	106	12:00p	11:30a	10:30a	9:30a	8:30a	7:30a	107	1:00p	12:30p	11:30a	10:30a	9:30a	8:30a	108	2:00p	1:30p	12:30p	11:30a	10:30a	9:30a	101	4:00p	3:30p	2:30p	1:30p	12:30p	11:30a	102	5:00p	4:30p	3:30p	2:30p	1:30p	12:30p	103	6:00p	5:30p	4:30p	3:30p	2:30p	1:30p	104	7:00p	6:30p	5:30p	4:30p	3:30p	2:30p
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