

2019 3RD Quarter

Combined Calendar for All Series

July

S	M	T	W	T	F	S
	1	2	3	4	5	6
7	8	9	10	11	12	13
14	15	16	17	18	19	20
21	22	23	24	25	26	27
28	29	30	31			

August

S	M	T	W	T	F	S
				1	2	3
4	5	6	7	8	9	10
11	12	13	14	15	16	17
18	19	20	21	22	23	24
25	26	27	28	29	30	31


September

S	M	T	W	T	F	S
1	2	3	4	5	6	7
8	9	10	11	12	13	14
15	16	17	18	19	20	21
22	23	24	25	26	27	28
29	30					


ACCESS YOUR TRAINING SITE
Login to www.yourpersonaluniversity.com

Learning Toolbox

Available on your Personal Education Plan as you log in:

 Click the Play button to attend class, retrieve Dial-in # and passcode

 Access course workbooks

 Use your RSVP calendar to remind you when courses are being offered

Things to Know Before Attending

- No pre-registration
- Access class up to 15 minutes before the scheduled time
- **Classes are closed 1 minute after the scheduled time**
- If you leave class prior to the facilitator closing the course, you will not receive credit for attending

SERIES LEGEND

Business Development	Leadership Development
e-Strategies	Service Development
Road to the Sale	Selling in the Service Lane
BD for Managers	Leasing Presentation
F & I	Coaching

Schedule Information		Monday and Wednesday						Tuesday and Thursday							
<p>There are 8 courses(101-108) in every Series. The live courses are approximately 25 minutes with a 5 min Q&A period.</p> <p>You create your own schedule to attend. You do not have to start over if you are unable to complete the courses within the scheduled week.</p> <p>Always refer to the Series calendar for specific schedule information.</p>		#	NDT	AT	ET	CT	MT	PT	#	NDT	AT	ET	CT	MT	PT
		101	11:00a	10:30a	9:30a	8:30a	7:30a	6:30a	105	11:00a	10:30a	9:30a	8:30a	7:30a	6:30a
		102	12:00p	11:30a	10:30a	9:30a	8:30a	7:30a	106	12:00p	11:30a	10:30a	9:30a	8:30a	7:30a
		103	1:00p	12:30p	11:30a	10:30a	9:30a	8:30a	107	1:00p	12:30p	11:30a	10:30a	9:30a	8:30a
		104	2:00p	1:30p	12:30p	11:30a	10:30a	9:30a	108	2:00p	1:30p	12:30p	11:30a	10:30a	9:30a
		105	4:00p	3:30p	2:30p	1:30p	12:30p	11:30a	101	4:00p	3:30p	2:30p	1:30p	12:30p	11:30a
		106	5:00p	4:30p	3:30p	2:30p	1:30p	12:30p	102	5:00p	4:30p	3:30p	2:30p	1:30p	12:30p
		107	6:00p	5:30p	4:30p	3:30p	2:30p	1:30p	103	6:00p	5:30p	4:30p	3:30p	2:30p	1:30p
		108	7:00p	6:30p	5:30p	4:30p	3:30p	2:30p	104	7:00p	6:30p	5:30p	4:30p	3:30p	2:30p